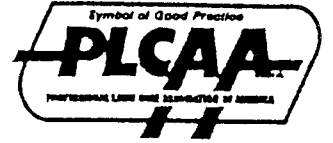


# DarkGreen™

**LAWN CARE**

P.O. Box 16096  
Chesapeake, VA 23328-6096  
Phone (804) 436-7288

November 19, 1993



AGGRAND CORPORATION  
AMSOIL BUILDING  
Superior, WI. 54880

ATTENTION: Mr. Douglas M. Sutter

Dear Doug:

I wanted to take a few moments and write to thank you for your help and suggestions in our uses of AGGRAND in our lawn spray program.

As you are aware, we ran many field trials this fall to compare many different organic sources and products for their potential use in our treatment programs. Of these many different products (some well known, others recent entries into the so-called organic picture) the AGGRAND product outperformed all others at various rates in similar conditions, and in visible results, which is what our customers ultimately judge.

I am thrilled with not only the results that we continue to monitor, but the "flexibility" of AGGRAND's use in both our lawn and tree care programs. "Finally an organic liquid source that works, and works on a consistent basis!" AGGRAND gives us the flexibility that we need in this climate. The transition zone is the harshest market in which to maintain turf. I believe now that we have implemented AGGRAND into our program, our customers will benefit from healthier more stress resistant plants, and we will benefit from the economics of its use as well as fewer phone calls about plant health and color.

Once again, thank you for your help and guidance. I will keep you informed as we go through a growing season with AGGRAND as our primary fertilizer source.

We are located in the backyard or one of your competitors "Harmony". I have had the occasion to include their products in our trials, and once again, AGGRAND comes out on top in price and most importantly performance. Needless to say, I will be buying far less "Harmony" and "Roots" products in the near future.

Sincerely,

J. Kevin Dark  
Dark Green Lawn Care